



**DPG DEGREE
COLLEGE**



IREED

Institute of
Real Estate Education &
Entrepreneurship Development

**1st Autonomous College
in Gurugram**

Post Graduate Diploma in Real Estate Management

1 Year | Full Time Program



Fully Air-Conditioner
Class Rooms

Internation Day &
Night Ground

Free WiFi & Lush
Green Campus

Covering 15 Acres
of Land

15 ACRES LUSH GREEN CAMPUS

ABOUT US

DPG College, a premier higher educational institution, imparts holistic professional and vocational education. The college provides a dynamic learning environment to its students to pursue excellence, gain knowledge and acquire skill to achieve their goals. The campus is located in Gurgaon.

The educational programmes of the society are dedicated for the promotion of holistic education and academic excellence in the technical arena. Along with carving a niche for itself, the Society has promoted the general advancement of knowledge by igniting the cerebral dimensions of students and by nurturing their innate talents. The vision of the society is to establish institutions of academic excellence to provide quality education which is known for the total commitment to professional education and research.



PGDREM transforms learners into industry ready professionals, reducing employer training time and accelerating individual professional growth.

- **Industry-Co-Created Curriculum** designed in collaboration with leading Realtors and Industry professionals
- **Weekly Industry-immersive workshops** and **Seminars from Industry leaders** to bridge classroom learning with Real-world real estate practice.
- **Distinguished Faculty & Mentors** with strong Academic credentials and leadership experience in Real Estate
- **Hands-On Learning** Approach through live projects, **Structured Internships, and Industry-driven case studies**
- **Practical Training on Real-World Tools & Processes**, including current regulations and compliance frameworks followed by Real Estate companies
- **100% Placement Support across Real Estate Sector** and allied companies

200+ INDUSTRY PARTNERS

PARAS
BUILDTech

TRIDENT
REALTY

WHITELAND
Global Outlook | Indian Values

NAVRAJ
MAKE IT BIG

CENTRAL PARK

SVS
BUILD SMART

mangal
Realty

MEFFIER
— INFRA —

LAMOSE
Beyond Expectations

ireo
THE BIG MULTIBILLION

vatika
creating lasting value

VEDAM
HOMES

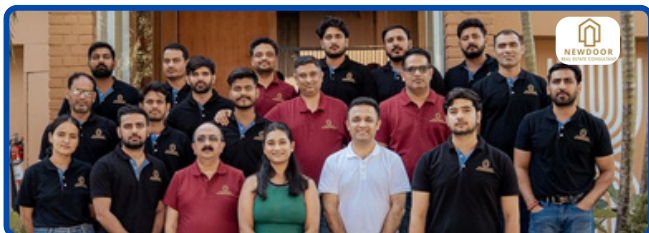
Smart City

green
Meadows

THE
NATURE
CITY

100+ Corporate Workshops

Having conducted 100+ corporate workshops across India, we bring together aspiring and seasoned professionals through interactive, hands-on training programs, supported by a robust real estate industry network.



1000+ IREED Professionals

Our students are driving Real Estate excellence across Delhi, Bengaluru, Goa, Kolkata, Jaipur, Vishakhapatnam, Ahmedabad, Indore, Hyderabad, Chandigarh, and other major Indian cities.



Testimonials

We work diligently to achieve 100% student satisfaction, which is central to our mission and reputation in real estate education.



Valuable and practical sessions which has greatly enhanced my understanding of the industry.

Girish Varma
MD, SVS Constructions, Hyderabad



IREED helps to improved our sales team's negotiation and closing skills, adding real value

Jagdish Singh
AVP Sales, Paras Buildtech



Their program broadened my views, revealing real estate's depth beyond sales, enriching authoritative coverage.

Tarun Kumar Singh
Head-HR Trident Realty



A powerful learning experience that deepened my industry perspective

Suneet Singh
Sr. VP Marketing Whiteland Corporation



Insightful and knowledgeable sessions. My team learnt great insights

Nipun Panwar
Sr. Vice President, AIPL



Thanks for an engaging, practical session that will positively impact our sales team's performance.

Suparna Srivastava
HR L&D, Trident Realty



IREED helped us connect with the right real estate professionals—great association and excellent support

Priya Mishra
HR Manager Lamose Infra



IREED Academy's sales training boosted our communication, negotiation, and overall sales performance.

Atish Mugdal
DGM, Experion Developers



Their program broadened my views, revealing real estate's depth beyond sales, enriching authoritative coverage.

Sucheta Sinhaajari
Editorial Head, The CEO Magazin



Thank you REED Team, for your support in successfully closing the HR Intern position

Abhinav Arora
Talent Acquisition- Trident Realty



IREED Academy's training enhanced my Real Estate knowledge and techniques shared have help me a lot at work

Tamanna Thakur
Sales Paras Buildtech



IREED industry-focused sales training enhanced my skills and boosted my real estate sales performance.

Pankaj Manhas
Sales Paras Buildtech

Testimonials

We work diligently to achieve 100% student satisfaction, which is central to our mission and reputation in real estate education.



The learning experience at IREED India goes far beyond theory—it equips me to perform and lead.

Saumya Dogra
Deputy Manager Sales, Trident Realty



I got wonderful learning experience which helps me to gain practical learning

Kanwal Babber
Sr. VP Sales, Trident Realty



IREED India delivers clarity, confidence, and a competitive edge in today's dynamic property market.

Nitin Chandra
Channel Sales- Trident Realty



The workshop was a fantastic experience and really appreciable.

Sudhansu Sekhar Nayak
Sales-Trident Realty



The insights and frameworks shared by IREED make complex market dynamics easy to understand and apply.

Mahak Vajpai
Deputy Sales Manager, Trident Realty



Pleasure attending the workshop and staying connected with IREED India

Arush Gaba
Sales, Sobha Developers



Corporate training at IREED enhanced my sales approach and improved sales results.

Parul Singh
Sales, Paras Buildtech



Great learning experience and I truly enjoyed being part of workshop

Kartik Arora
Sales, Trident Realty



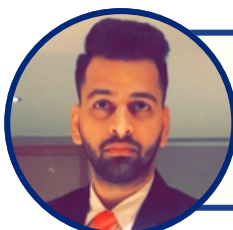
Such a energetic approach of teaching. I learn so much things from this session

Rahul Kaushik
Sales, Trident Realty



The Session added great value. All the best IREED Team

Aatul Rao
Manager, Trident Realty



It was truly a pleasure being part of the workshop. Every session was insightful and very well curated

Amit Prabhakar
Sales, Trident Realty



Such an insightful workshop- it was truly engaging and valuable session.

Abneet Singh
Sales, Trident Realty

Job Channel

We are committed to connecting individuals with verified and meaningful career opportunities through the IREED Job Channel



IREED Jobs

Channel • 16,515 followers



- Hidden Jobs by Leading Companies
- Internships & Experienced Roles
- Fast Application Alerts
- Daily Posting



Why PGDREM ?

PGDREM transforms learners into Industry-ready Professionals, reducing employer training time and accelerating individual Career growth.

Key Features

- Learning That Connects Classroom & Industry
- Curriculum Designed Around Real Market Needs
- Real Exposure That Builds Confidence
- Faculty & Mentorship That Guide Growth
- Career Readiness & Industry Opportunities
- Building Skills for a Sustainable Career



Post Graduate Diploma in Real Estate Management

Duration - 1 Year

Month -1		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 2		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 3		No. Of Hours	Mode
Academic Component	6 Hours X 15 Days	90	On Campus
Open Book Practical Exams	2 Hours X 1 Day	2	On Campus
Assignment/ Project			On Campus
Month - 4		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 5		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 6		No. Of Hours	Mode
Academic Component	3 Hours X 11 Days	33	On Campus
Project Launch Strategy Exam	3 Hours X 1 Day	3	On Campus
Assignment/ Project			On Campus
Month - 7		No. Of Hours	Mode
OJT/Skill Component	6 Hours X 20 Days	120	Industry
Month - 8		No. Of Hours	Mode
OJT/Skill Component	6 Hours X 20 Days	120	Industry
Open Book Practical Exam	3 Hours X 1 Day	3	On Campus
Assignment/ Project			Industry
Month - 9 - 11		No. Of Hours	Mode
OJT/Skill Component	8 Hours X 75 Days	600	Industry
Month - 12		No. Of Hours	Mode
Final Internship Report Preparation & Submission			On Campus
Real Estate Project Report Preparation & Submission			On Campus
Convocation Ceremony with Media Coverage			On Campus

Campus Based Learning	770 Hours
Industry Based Learning	840 Hours

Post Graduate Diploma in Real Estate Management Curriculum - Page 1

MODULES	CURRICULUM
Foundation & Core Understanding of Real Estate	RE Introduction
	RE Fundamentals
	Economic Factors impacting Real Estate
Legal, Regulatory & Compliance Framework	RERA
	RE Laws Taxation Regulations Compliances
Real Estate Investment, Finance & Valuation	RE Investment
	RE Valuation & Finance
Banks in Real Estate Sector	RE Banking & Loans
Global Markets & Emerging Trends REITs	NRI Investments
	REIT
Urban Development, Planning & Infrastructure Development and Sustainability	RE & Urban Planning Transport & TOD
	Megaprojects (Residential, Commercial & Infrastructure)
	ESG, Sustainability in Real Estate
RE Project Life Cycle	Project Launch Fundamentals
	Planning for Success
	Current Market Trends
RE Market Research	Research Fundamentals & Methodology in Real Estate
	Applied Real Estate Research & Industry Practice

Post Graduate Diploma In Real Estate Management Curriculum - Page 2

MODULES	CURRICULUM
Channel Partner Management	Channel Partnerships & Alliances
Luxury Real Estate Market ~ Demand, Growth & Scope	Luxury Real Estate Market Dynamics (Demand & Growth)
	Scope, Investment & Industry Application
Technology in Real Estate	Technology in Real Estate
	Smart Homes & Technology
Architecture & Vastu in Real Estate	Architecture & Design
	Vaastu in RE
Home Interiors Overview	Home Furnishing & Interiors
Departmental Excellence ~ Specialization	MarCom in Real Estate Digital Marketing
	RE Sales & Business Development
	Human Resource Management in Real Estate
	Customer Relationship Management in Real Estate
Soft Skills, Personality & Communication Development	Soft Skills & Personality Development
	Body Language & Non- Verbal Communication
	Communication Skills
	Active Listening
	Social & Business Etiquette
	Networking & Relationship Management



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Life @ DPG



FACILITIES

- International Level Day & Night Cricket, Basket Ball, Tennis & Volley Ball Ground Facility
- Free Wi-Fi & Lush Green Campus Covering 15 Acres of Land
- Fully Air-Conditioner Class Rooms
- State of the Art Lab & Workshops
- Bus Service Available from Major Places of Delhi & NCR



DPG COLLEGE



IREED India Team



Mr. Bhaswar Paul

Founder & CEO

25yrs+ Real Estate Experience



Academics- Delhi University



Mr. Kamaldeep Prajapati

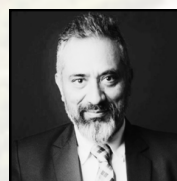
Business Head

25+ Industry Tie-ups ;

50+ Workshops

2000+ Student Trained

Academics - Delhi University



Mr. Ankush Kaul

Academic Advisor

30yrs+ of Leadership Experience



Academics ~ IMT Ghaziabad



Mr. Surajit Banerjee

Lead Trainer

33yrs+ of Leadership Experience



Academics ~ XLRI

Mr. Harsha Jasrotia

COO & Lead Trainer

18yrs+ of Sales & Growth Experience



Academics ~ IIT Patna



Ms. Ruchika Barua

Sr. Lead - Partnerships & Trainer

7 yrs+ of Sales & Growth Experience



Academics ~ Delhi University



Mr. Kumar Gaurav

Academic Advisor

30yrs+ of Leadership Experience



Academics ~ IIM Bangalore



Mr. Kunal Behrani

Academic Advisor

25yrs+ of Leadership Experience



Academics ~ IMI Delhi



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Near Hero Honda Chowk, Near Marble Market,
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